



6th EU UN-Procurement Seminar

New York, 20-21 & 22¹ April 2009



How to do Business with the United Nations

Date: 20-21 & 22¹ April 2009
Location: United Nations Headquarters, New York
Seminar fee: \$875 pp regular registration ±
 \$550 pp for additional registrant(s) from the same company
Register before 23 February in order to be reviewed by the UN-organizations for one-on-one meetings!
More information & registration: www.eupf.org
or contact us at: info@eupf.org
Phone: +1 (212) 681 2566 **Fax:** +1 (212) 681 2569



What to expect

The EU UN-Procurement Seminar offers information about business opportunities with the UN Procurement market, and is intended for potential **new** suppliers from the EU-countries. UN-representatives will provide an overview of their organization's specific procurement process and how to successfully market goods and services to their organizations. A wide range of workshops will give companies insight on specific themes. The workshops will further elaborate on the do's and don'ts when dealing with UN-procurement. Finally, one-on-one meetings will be arranged with appropriate UN-buyers and decision makers. This seminar is organized by the European Procurement Forum, a 'not for profit' to promote EU-companies to the UN.

Highlights

- Supported by several UN-procurement organizations & EU-missions in New York
- General presentations offering an overview of all UN organizations and their procurement procedures and activities
- Theme-specific workshops selected and moderated by UN-staff focusing on specific industries
- Meet the UN-buyers and decision makers in one-on-one meetings
- Participation from UN/PD, UNOPS, UNICEF, UNDP, FAO, UNHCR, UNRWA
- Excellent B2B network opportunities with other EU companies in this field
- 6th EU-UN Network Reception

Monday 20 April*

“General Presentations and General Workshops”

08.15 Registration and Breakfast
 09.00 Opening
 09.25 ‘Overview of the UN: UN/PD, UNOPS, UNICEF, UNDP,
 10.30 Coffee Break
 10.55 ‘Overview of the UN (cont.)’: UNHCR, UNRWA, FAO
 11.45 ‘Vendor Registration’
 12.30 Lunch Break
 14.15 ‘The Tender Process’
 15.00 ‘Legal Aspects of UN Procurement’
 15.45 Coffee Break
 16.00 ‘UN and Procurement Trends’
 16.45 ‘Panel Discussions on UN Procurement Matters’
 18.00 6th EU-UN Network Reception
11.45-16.30 one-on-one meetings if not in workshops

Tuesday 21 April*

“Theme-Specific Workshops”

8.30 Breakfast
 9.00 ‘Procurement for Peacekeeping’
 9.00 ‘The UN and Consultants’
 10.15 Coffee Break
 10.45 ‘UN Response for Humanitarian Crises’
 10.45 ‘ICT/ Communication & Software Needs’
 12.00 Lunch Break
 14.00 ‘Logistics and Transportation Services’
 15.30 ‘Water & Sanitation Projects’

9.00-17.15 one-on-one meetings if not in workshops

¹ No presentations or workshops on the 22nd but please be aware that EUPF can schedule requested one-on-one meetings for your company on April 22nd as well
 ± Government representatives could qualify for a special price arrangement, please contact the coordinators

* Itinerary is subject to changes without prior notice, check the website www.eupf.org for the most up-to-date seminar program